



Racine County Economic Development Corp.

Connecting Communities | Facilitating Jobs | Growing Businesses

A large graphic featuring the year '2016' in a very large, bold, black font, with 'ANNUAL REPORT' in a smaller, bold, black font below it. The background is a light blue map of Wisconsin with a white outline of the state. The text is set against a background of a cityscape with a modern glass building and a traditional brick building. A diagonal blue and white graphic element cuts across the scene.

2016

ANNUAL REPORT

Wisconsin

Meeting the needs of Racine County businesses and prospective businesses seeking a location in the Chicago-Milwaukee Corridor.



**BUSINESS
SOLUTIONS**



**FINANCIAL
INCENTIVES**



**SITE
SELECTION**



**WORKFORCE
DEVELOPMENT**

2016 YEAR IN REVIEW

In 2016 the Racine County Economic Development Corporation (RCEDC) celebrated its 34th year of providing economic development services in Racine County, Wisconsin.

Through the leadership of our Board of Directors, diligent work of our staff and volunteers as well as the cooperation of our partners, RCEDC was able to maintain a comprehensive list of economic development services. These resources would not be possible without the financial contributions of our private sector investors as well as our long-term partnerships with Racine County and local communities.

As we look back on another successful year of assisting Racine County communities and businesses, we would like to offer our sincere appreciation to our partners. We want to thank our local, regional and State partners for their support. In addition, we want to thank the real estate professionals and commercial lenders for their insight and expertise that helped us establish Racine County as a competitive location in the Chicago-Milwaukee corridor. Finally, we want to thank the businesses and developers that we were able to partner with during 2016 to accomplish their expansion projects.

This Annual Report features the communities that our staff served and many of the projects that were accomplished during the year.

Greg Barron, President
Jenny Trick, Executive Director
Mark Lewis, Chairman



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BURLINGTON

FOX CROSSING APARTMENTS

180 Bridge Street, Burlington

Industry: Real Estate Developers, Multi-Family Housing

RCEDC Assistance: The City of Burlington's riverfront continued to thrive with new investment projects that included the expansion of this multi-family development. In partnership with Burlington, RCEDC's finance division, Business Lending Partners, provided a loan to support the multi-family expansion project.

"Although multi-family development projects may be atypical for Business Lending Partners, whatever is needed to support economic development, we will find the resources to meet the needs."



Carolyn Engel
Business Finance Manager
RCEDC/Business Lending Partners



THE MERCANTILE

425 North Pine Street, Burlington

Industry: Real Estate Development, Retail and Office

RCEDC Assistance: Financial assistance in the form of a grant from Wisconsin Economic Development Corporation and a low-interest loan from Business Lending Partners assisted developer Shad Branen with the renovation of the former Schuette-Daniels furniture store in downtown Burlington. The newly renovated facility referred to as The Mercantile will include retail, office and a co-working space.

"I especially want to thank RCEDC for all of their help in applying for a grant and in providing us a loan to renovate

The Mercantile. Without a doubt, this project never would have happened without them."

Shad Branen, Owner

MUSICOLOGY

452 North Pine Street, Burlington

Industry: Retail Music and Music Lessons

RCEDC Assistance: Financial assistance of a low-interest loan from Business Lending Partners was provided to this start-up company to assist with the renovation of a vacant storefront in downtown Burlington and the purchase of inventory. This woman-owned business, owned by Summer Street and her husband Joel Drouin, offers music lessons and musical instruments for sale and rent.



"We considered a variety of locations for our company, but found that Burlington's vibrant downtown was the place we wanted to launch our passion for music. This is a community where people invest in their children and where there is a strong music scene. The combination made Burlington a perfect location for our business."

Summer Street, Owner



UNION GROVE

ATHLETICO PHYSICAL THERAPY

1201 Main Street, Union Grove

Industry: *Physical Therapy*

RCEDC Assistance: With funding from the Union Grove façade grant program, exterior improvements and new signage were completed to secure Athletico Physical Therapy as the building's primary tenant.

"Programs like the Village's façade grant program allow property owners to invest in their properties to ensure high-quality tenants, like Athletico, can be secured."

Jeff Molinski, Building Owner



FINDER'S KEEPERS

1002 Main Street, Union Grove

Industry: *Retail, Resale Merchandise*

RCEDC Assistance: With funding from the Union Grove rent assistance grant program, this start-up company was recruited to Union Grove. The grant program provided 33% of the tenant's lease payments for the first year.

"RCEDC was great to work with in helping us apply for this grant. This program was perfect because it allowed us to invest the rent savings into our marketing and inventory budgets."

Kim Rossi, Owner



GREENLIGHT DESIGNS

1012 Main Street, Union Grove

Industry: *Website Design, Print Design and Marketing*

RCEDC Assistance: Union Grove's rent assistance grant program drew this early-stage company to Union Grove. The grant program provided 33% of the tenant's lease payments for the first year.

"RCEDC went above and beyond what we expected and it was a pleasure working with President Aimone and his staff to secure our new Main Street location."

Jack Rooney, Owner



MEREDITH CULLIGAN

715 Main Street, Union Grove

Industry: *Water Purification Services*

RCEDC Assistance: With funding from the Union Grove façade grant program, exterior improvements were completed on the company's recently purchased downtown building.

"Applying for the façade grant was very easy. I appreciated the funding from this program which served as an encouragement for us to buy and improve our downtown building."

Don Meredith, Owner





STURTEVANT

BRP US INC.

10101 Science Drive, Sturtevant

Industry: *Outboard Motor Manufacturer*

RCEDC Assistance: Technical and financial assistance were provided to BRP US Inc. to establish a US Technical Training Institute in the company's Sturtevant headquarters. Annually the training institute will provide technical training to more than 500 BRP employees and BRP vendors. With the increased traffic traveling to BRP, Racine County hotels and restaurants will likely benefit. Sturtevant approved a grant to the company to offset a portion of the costs associated with the expansion project.

"Dating back to BRP's purchase of the Evinrude brand in 2001 and the subsequent expansion project in 2011, the company's investment and commitment to Sturtevant continues to grow. We were pleased to partner with BRP on this 2016 expansion project and look forward to continued success for BRP."

Steve Jansen, Village President



WEST LOGISTICS

10601 Enterprise Drive, Sturtevant

Industry: *Logistics*

RCEDC Assistance: A recruitment project resulted in securing this US logistics company as the first tenant in Sturtevant's newly developed Enterprise Business Park. Working in partnership with the developer of Enterprise Business Park, Ashley Capital and its broker, Lee & Associates, West Logistics signed a lease to occupy 125,000 square feet in this recently completed 374,000 square foot spec building. RCEDC partnered with Sturtevant and Ashley Capital to provide a grant to the company to reduce its leasehold improvements.



"We evaluated many sites within the Chicagoland area but found that the Sturtevant location was the best location that met our location and workforce needs."

Randy Walser, President



CALEDONIA

DEBACK FARMS BUSINESS PARK

I-94 and Highway K, Caledonia

Industry: *Business Park Development*

RCEDC Assistance: In 2014, Caledonia leadership made the decision to invest in the future of its community and extended public water and sanitary sewer service to I-94 and Highway K. This action set the stage for the development of the DeBack Farms Business Park, a 124-acre, Class A Business Park with I-94 frontage, easy access to Chicago and Milwaukee and a 74-acre site that can accommodate a one million square foot building.



“The Village’s decision to extend public utilities to I-94 secured its opportunity for this partnership with WISPARK, LLC, Racine County and the DeBack family. The Village had a vision to recruit new businesses and development to its community and by making this investment in utilities, the vision is now a reality.”

Bob Bradley, Village President

NORCO MANUFACTURING

DeBack Farms Business Park



Industry: *Manufacturer of Universal Door Systems for Large Scale Applications*

RCEDC Assistance: Financial assistance of a forgivable loan was provided to Norco Manufacturing to construct a 130,000 square foot facility in the DeBack Farms Business Park. As the business park’s first tenant, Norco Manufacturing has launched the Village’s vision for this valuable entrance into Caledonia.

“RCEDC is an incredible asset to our community providing excellence in every aspect and stage of your business venture. RCEDC worked behind the scenes and left no stone unturned until the necessary resources and location were right for our development.”

Dave Eberle, President

WINKLERS MASONRY

Caledonia Business Park

Industry: *Block and Stone Masonry Construction*

RCEDC Assistance: Financial assistance of a grant was provided to the company to assist in the construction of a new facility in the Caledonia Business Park. This multi-generational company is owned by Jason Winkler who plans to construct the new headquarters in the summer of 2017 with an expected completion by year end 2017.





MOUNT PLEASANT

MELISSA SCHAFFER INSURANCE AGENCY

5809 Durand Avenue, Mount Pleasant

Industry: Insurance Agency

RCEDC Assistance: Financial assistance in the form of a low-interest loan was provided by RCEDC's business finance division, Business Lending Partners, to assist this growing company. The loan was used to purchase and renovate an existing Mount Pleasant building. The focus of this woman-owned business is to consistently exceed her clients' expectations with amazing customer service.

"Working with RCEDC's Business Lending Partners was a great experience. They provided me a low-interest loan to purchase and renovate our building which allowed me to continue our growth mission at State Farm. I would recommend RCEDC to anyone in the community. They were friendly, easy to work with and they enabled us to grow."

Melissa Schafer, Owner



PRAIRIE SIDE VETERINARY HOSPITAL

6300 Washington Avenue, Mount Pleasant

Industry: Veterinary Hospital

RCEDC Assistance: Financial assistance in the form of a long-term fixed-rate loan was provided by Business Lending Partners. The loan was used to purchase and renovate a vacant building in one of Mount Pleasant's major retail corridors. This pet-centered business will continue to meet its clients' needs at its new, larger and more convenient location.



WILLKOMM DEVELOPMENT

4733 Spring Street, Mount Pleasant

Industry: Multi-Tenant Retail Development

RCEDC Assistance: Financial assistance was provided in support of a 6.3-acre development project that included the construction of several retail buildings. This multi-million-dollar project is projected to provide a boost of more than \$5 million in new property tax revenue for Mount Pleasant.

"We are grateful that there are funding programs and resources available that have a focus on developing the community that we call home. Without RCEDC and their purpose to grow the tax base of communities, we may not have been able to do this project."

Mike and Jim Willkomm, Owners





RACINE

ACME CONSTRUCTION METALS INC.

1825 Holborn Street, Racine

Industry: *Architectural and Structural Metals Manufacturing*

RCEDC Assistance: With the need for more space, Jeff Nelson, owner of Acme Construction Metals, identified a building in Racine to purchase. With technical assistance provided by the City of Racine and financial resources provided by RCEDC's finance division, Business Lending Partners, the company secured its future at this expansive facility.

"As our company continued to grow, our space needs were greater than our current location could accommodate. Our Racine facility is perfect for our needs and it will provide us ample space to grow. There was no way we could have accomplished this without the help of Racine's Mayor John Dickert and RCEDC."

Jeff Nelson, Owner



FOUR SEASONS LAWN CARE & LANDSCAPING

1535 Layard Avenue, Racine

Industry: *Landscaping Services*

RCEDC Assistance: This family-owned company established its operation in 2004 as a commercial and residential landscaping firm. The opportunity to transition from tenant to property owner resulted in a call to RCEDC for assistance. Business Lending Partners was able to assemble an attractive financing package that included a low-interest loan and a reduced down payment of 10%.



HALLOWEEN EXPRESS

2635 Golf Avenue, Racine

Industry: *Gift, Novelty and Souvenir Retail*

RCEDC Assistance: After many years of securing temporary, high traffic locations in multiple markets, this growing company decided it was time to purchase a permanent location for its office and distribution needs. Halloween Express boasts one of the largest selections of Halloween merchandise available. Technical and financial assistance were provided by Business Lending Partners that included a low-interest loan with a reduced down payment of 10%.



HALLOWEEN EXPRESS™
Costumes for ALL Occasions!

MAUER HOME SCHOOL

3319 Washington Avenue, Racine

Industry: *Childcare Center*

RCEDC Assistance: A successful childcare center had outgrown its leased location and decided to purchase a unique property in West Racine. RCEDC's finance division, Business Lending Partners, provided financial assistance that included a low-interest loan with a reduced down payment of 10%.

"We were amazed at the support we received from Business Lending Partners and thoroughly appreciated their explanation of resources that helped us grow."

Nichole Mauer, Owner



MYBREAD BAKERY

1841 Douglas Avenue, Racine

Industry: *Gluten-Free Bread Manufacturer*

RCEDC Assistance: A recruitment project resulted in a new food manufacturer locating in Racine. Financial assistance in the form of a low-interest loan was provided by Business Lending Partners to assist the gluten-free bakery with the purchase of new equipment.

"MyBread Bakery is thrilled to open in Racine and to bring the exceptional taste and quality of our gluten-free bakery products to the area. Our location allows us to have access to the I-94 corridor for transportation ease as well as additional employees."

Daniel Gallagher, Founder

NELSON BROS. & STROM COMPANY

2137 Roosevelt Avenue, Racine

Industry: *Machine Job Shop*

RCEDC Assistance: This nearly 100 year old, woman-owned manufacturing company continued to grow after moving to its larger location. With the desire to maintain its reputation for providing flexible services, the company identified new technology to advance its manufacturing capabilities. Benefiting from a recently capitalized grant program, funded in partnership by Racine and Wisconsin Economic Development Corporation, Business Lending Partners was able to provide a grant to assist with the purchase of new equipment.

"Our company has had a 25-year relationship with RCEDC and through this grant, Business Lending Partners was able to support us with the purchase of new equipment. If any small business is investigating what assistance is available, they should contact RCEDC to see what programs, grants, loans and incentives are available."

Mary Kay Hall, Owner



R&B GRINDING COMPANY

1900 Clark Street, Racine

Industry: *Manufacturing Job Shop*

RCEDC Assistance: Business Lending Partners was able to assist this legacy company with equipment financing. In partnership with the City of Racine, Business Lending Partners provided an attractive financing package that included a low-interest loan and 10% down payment to equip the company for many more years of successful machining.

"What a great experience to work with RCEDC! They were able to help our company secure a loan for new equipment which allowed us to improve our efficiencies and update our technology for the future."

Barbara Lange, Owner

RACINE COUNTY



SOUTHPORT ENGINEERED SYSTEMS, LLC

1343 S. 27th Street, Raymond

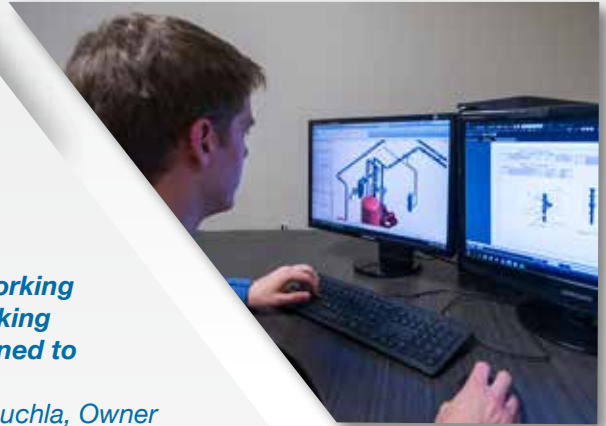


Industry: *Plumbing, Heating and Air Conditioning Contractor*

RCEDC Assistance: This growing company moved its operations in 2014 to a newly constructed facility in the Raymond Business Park. As the company continued to grow, additional equipment was required. Technical and financial assistance were provided by RCEDC's finance division, Business Lending Partners, which included an attractive loan package of a no-interest loan and a reduced down payment of 10%.

"This has been one of the most positive experiences I have had in working with organizations like RCEDC. We had such a great experience working with RCEDC's Business Lending Partners, on our first loan, we returned to them with this expansion project."

Tom Suchla, Owner



WISCONSIN



Business Lending Partners, a division of RCEDC, known as “Your Wisconsin SBA 504 Lender” was certified by the Small Business Administration (SBA) in 1985 to provide SBA loans throughout Wisconsin. With attractive features that included 10% down payments and 20-year fixed interest rate financing, Business Lending Partners supported expanding Wisconsin companies during 2016.

GENEVA THEATER

Walworth County, WI

Industry: Motion Picture Theater

RCEDC Assistance: The owners of this company purchased a vacant theater with ambitious plans of honoring the building’s history while infusing today’s technology into the theater experience. To accomplish this dream, the owners received an attractive funding package that was provided by Lake Geneva, Fox River State Bank and Business Lending Partners.

“Business Lending Partners is very supportive of projects that have a positive economic impact on Wisconsin communities.”

Barb Bakshis of Fox River State Bank



MARS CHEESE CASTLE

Kenosha County, WI

Industry: Supermarket and Restaurant

RCEDC Assistance: An iconic tourist destination selling Wisconsin-made food and gifts will continue to attract visitors to its newly expanded facility on I-94 in southeast Wisconsin. Through the funding partnership between Johnson Bank and Business Lending Partners, the company’s financing goals were met.

“Johnson Bank was pleased to support this third-generation, family-owned company with Business Lending Partners. Our client appreciated Business Lending Partners’ attention to detail and quick turnaround time in approving the loan.”

Thomas Moore, Johnson Bank



SUPER 8 AND QUALITY INN & SUITES

Eau Claire County, WI

Industry: Hotel

RCEDC Assistance: Two neighboring hotels were purchased by a group of investors to take advantage of the prime location on I-94 and Highway 37. Ed Kinney of Settlers bank understood the value of partnering with Business Lending Partners to provide his client the low-down payment and fixed interest rate financing provided by the Small Business Administration loan program.

“Settlers bank and our client had an outstanding experience working with Business Lending Partners.”

Ed Kinney of Settlers bank



IN RACINE COUNTY

Since 2004 RCEDC has administered the Racine County grant program which has funding to support the needs of small businesses in Racine County. In 2016 Racine County capitalized the grant program with a total of \$50,000 to support small business training and marketing expenses. A total of 26 grants were approved for the following companies:



Company Name	Community
C. Mae Design	Burlington
Mercantile Hall	Burlington
Wiscon Products	Caledonia
AMI Information Systems	Mount Pleasant
David Insurance	Mount Pleasant
O&H Danish Bakery	Mount Pleasant
Yvonne B. Hart, D.D.S., S.C.	Mount Pleasant
Bukacek Construction Group	Racine
Corporate Images	Racine
DeltaFlex	Racine
Designs Touch	Racine
Econoprint of Racine	Racine
FISCHER USA	Racine
Marini Manufacturing	Racine
Marz Insurance Services	Racine
MyBread Bakery	Racine
PTF German Precision Technology, Inc.	Racine
Pipes Down Under	Racine
Reliance Controls Corporation	Racine
ScanTribution	Racine
Tina's Dress Boutique	Racine
Pump Solutions #1	Raymond
Hy-Safe Technology	Union Grove
Plastic Parts, Inc.	Union Grove
Bon Voyage	Waterford
Spee-Dee Packaging Machinery	Yorkville

\$1.13 MILLION
GRANTS & INCENTIVES

Any Racine County business that is a manufacturer or woman-owned or ethnic-minority owned company is eligible to apply for this annual grant to off-set training and marketing expenses.

Contact Carolyn Engel, RCEDC/Business Lending Partners' Business Finance Manager at (262) 898-7420

INITIATIVES

LIVING AS A LEADER

In addition to the 26 business recruitment and expansion projects completed in 2016, RCEDC provided two leadership training programs and its retail analytics service.

The 12-month leadership development series delivered by Impact Consulting provided comprehensive training for managers, supervisors and company leaders. The series included monthly four-hour workshops and one-on-one coaching sessions for each program attendee. The goal of the program was to equip managers with the resources necessary to create an effective and high-performing team. Workshop topics ranged from facilitating productive meetings to employee engagement and maximizing employee performance. This series was launched in 2014 and it will continue in 2017 in partnership with RAMAC.



CEO ROUNDTABLE



The proven value of peer learning was the basis of establishing this CEO Roundtable program. The program included a trained facilitator, shared experiences rather than advice giving, noncompeting industry participants and a structured protocol that ensured balanced discussions. Besides being highly effective, peer learning is an educational process that companies readily embrace. RCEDC launched this CEO Roundtable program in 2011 and it will continue in 2017.

“The participants are incredibly time-pressed leaders and they don’t have time for traditional networking or educational events. This program delivered bottom-line results making it worth the time investment.”

Tom Magulski, RCEDC’s facilitator

RETAIL ANALYTICS

RCEDC’s recruitment efforts largely focus on businesses that occupy Racine County’s business parks. However, in response to several community leaders seeking retail assistance, RCEDC invested in ESRI’s Business Analyst program to access and share data with community leaders to recruit retailers to Racine County’s commercial corridors.



With so many location choices available to retailers, the data from this GIS program conveys a powerful message that incorporates information such as traffic counts, socioeconomic, commuting patterns and buying habits in geographic areas. With RCEDC’s investment in this program, Racine County communities have access to a wealth of data to assist in this recruitment effort.

WHY INVEST IN RCEDC

OUR MISSION

RCEDC's mission is to grow the tax base and facilitate the creation of new full-time jobs in Racine County. We accomplish this mission by partnering with Racine County, municipal leaders and our partners to provide businesses with nearly every service required to undertake an expansion, relocation, financing or workforce development project. Our dedicated staff is committed to meeting the needs of businesses interested in expanding or locating in Racine County.



BE A PART OF RCEDC

The RCEDC is a private not-for-profit corporation that depends, in part, on the annual financial contributions from private companies and individuals that want to play a part in the RCEDC mission to grow Racine County's tax base and full-time job opportunities. Your tax-deductible investment makes a positive difference in Racine County's economic development future.



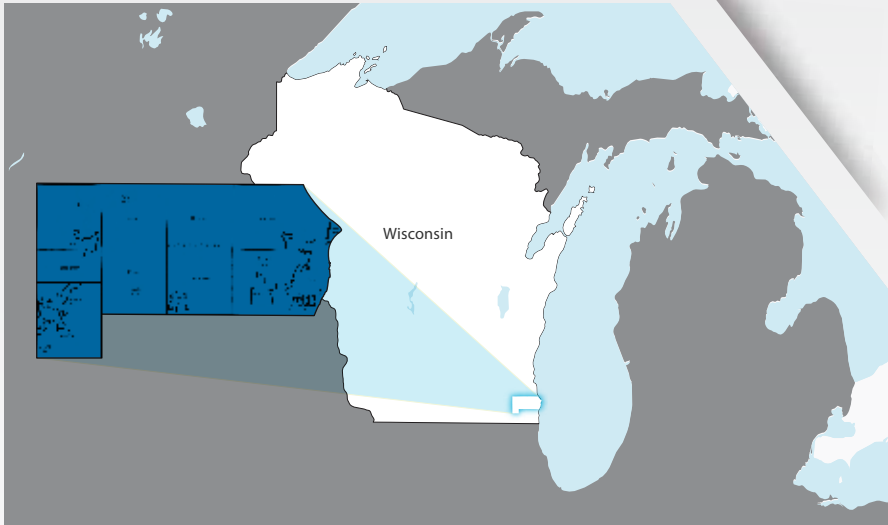
IT IS ABOUT RESULTS

Private sector investments in the RCEDC contribute to the success of our comprehensive list of programs. Our success is defined by measurable results. Annually the RCEDC staff prepares goals, tactics and measurable outcomes specific to the adopted Racine County Economic Development Plan. This Annual Report is a compilation of the results from 2016.

HOW TO INVEST

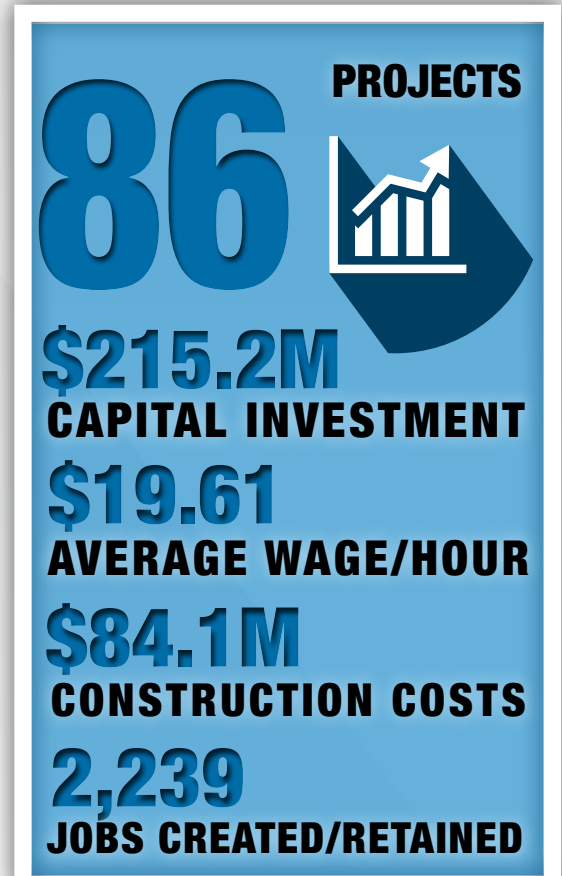
Contact Jenny Trick at (262) 898-7424
By email: JTrick@RCEDC.org or complete the investor form on our website at www.RCEDC.org under "Become an Investor."

OUR LOCATION



Racine County's ideal location in the Chicago-Milwaukee corridor is attractive to companies, but there are many location options to consider. The economic development competition in southeast Wisconsin is intense. This is why RCEDC needs to convey the compelling message about Racine County's locational advantage. RCEDC is committed to working with its partners in government, education, workforce development and the private sector to ensure a positive economic development future for Racine County.

3-YEAR RESULTS



INVESTORS

(\$2,000+)

GOLD LEVEL

Ascension | All Saints
Associated Bank
AT&T
BMO Harris Bank
BRP US Inc.
CNH Industrial America LLC
Educators Credit Union
InSinkErator/Emerson Electric Co.
Johnson Bank
Journal Times
JPMorgan Chase Bank
Keller, Inc.
Land and Lakes Development Company
Modine Manufacturing Company
Poclain Hydraulics, Inc.
SC Johnson
Scherrer Construction Co., Inc.
Town Bank
Tri City National Bank
Twin Disc, Inc.
Unico, Inc.
US Bank
We Energies
WISPARK LLC

(\$750+)

SILVER LEVEL

Ashley Capital, LLC
Badger Meter, Inc.
Berghammer Construction Corp.
Bukacek Construction
Butter Buds Inc.
Cannella Response Television, LLC
CliftonLarsonAllen LLP
Community State Bank
DeMark, Kolbe & Brodek, S.C.
Dental Associates
EC Styberg Engineering Co., Inc.
Horizon Retail Construction, Inc.
HSA Commercial Real Estate, Inc.
Jensen Metal Products, Inc.
Jon Hendersen Real Estate, Inc.
Kapur & Associates, Inc.
Knapp Mfg., Inc.
Lynch Motor Vehicle Group, Inc.
Merchants Delivery Moving and Storage Company
NAI MLG Commercial
O&H Danish Bakery, Inc.
PSG, Inc.
Racine Metal-Fab, Ltd.
Racine Railroad Products, Inc.
Riley Construction Company, Inc.
Seda North America, Inc.
Shurpac, Inc.
Tower Energy International, LLC
United Natural Foods, Inc.

(\$200+)

BRONZE LEVEL

A&E Incorporated
Abacus Architects
Accounting & Business Services, Inc.
ActionCOACH of Elm Grove
Alloy Welding, Inc.
Altus Vinyl, LLC
Ameriprise Financial/Melissa Dixon
Steven & Julie Anderson
Andis Company
ATM Financial Services
Aurora Health Care
Bank of America Merrill Lynch
The Boerke Company, Inc.
Bonetti Co., Inc.
The Brickhouse
Carriage House Liquor Co.
Carthage College
CBL & Associates Management, Inc.
CenterPoint Properties
CHD Racine Hotel LLC
Russell & Paula Clark
Cordstrap USA, Inc.
Corporate Contractors, Inc.
Corporate Images, Inc.
CRB Insurance Agency
Creative Business Interiors, Inc.
David Insurance Agency, Inc.
Delta Flexible Products, Inc.
Diamond Transportation System, Inc.
Dover Partners LLC/Tom Magulski
Drewco Corporation
Earthwise Environmental, Inc.
Elwood Corporation
Expert Tax Solutions, Inc.
Express Employment Professionals

INVESTORS

FASTSIGNS of Mount Pleasant/
Racine
Financial Service Group, Inc.
First Business Bank
First Weber Real Estate, Inc.
FISCHER USA, Inc.
Foth Infrastructure & Environment,
LLC
Jerold P. Franke
Gateway Technical College
Gordon J. Maier & Company, LLP
Gorman & Company, Inc.
Great Northern Corporation
HyPro, Inc.
Image Management LLC
The Ivanhoe Pub & Eatery
Jasperson Realty
Imogene P. Johnson
Knight-Barry Title, Inc.
Kranz, Inc.
Lee & Associates of Illinois, LLC
Lehmann's Bakery
LEMAN USA, Inc.
LF Green Development, LLC
Living As A Leader
McDonalds/2100 Lathrop, Inc.
McLane Foodservice, Inc.
Midwest Fiber Networks, LLC
MRA – The Management Association
Newmark Grubb Knight Frank
Newport Realty Corp./REMAX
Nielsen, Madsen + Barber
North Shore Animal Hospital of
Racine, Inc.
O'Neil, Cannon, Hollman, DeJong &
Laing, SC
Partners in Design Architects
Pearle Vision
Peoples Bank
Pitts Brothers & Associates, LLC
Premier Aluminum, LLC

Putzmeister America, Inc.
R&B Grinding Co., Inc.
Racine Architect Hotel & Conference
Center
Reesman's Excavating & Grading,
Inc.
Robert W. Baird & Co. Incorporated
Smiling Georgie Porgie's, Inc.
Southport Bank
Southport Heating, Plumbing &
Geothermal
Spee-Dee Packaging Machinery, Inc.
Stafford Rosenbaum LLP
Stantec Consulting Services, Inc.
State Bank of the Lakes
Thompson Project Management, LLC
UAW Local 180
United Way of Racine County
UW-Parkside
Jeffrey M. Waller Family Trust Fund
Wanasek Corporation
Wiscon Products, Inc.
Wisconsin Housing and Economic
Development Authority, Inc. (WHEDA)
Wisconsin Plating Works of Racine,
Inc.

(\$50+)

CORE INVESTORS

Carefree Enzymes, Inc.
Raymond J. DeHahn
Lloyd & Virginia DeJong
Design North, Inc.
James R. Filipek, CLU
Eric Gallien
Lorna George
Robert & Sally Henzl
Daniel & Susan Horton
Jean M. Jacobson
Knuteson, Hinkston & Quinn, S.C.
Lloyd Meier
Postorino Decorating Co., Inc./
Stan Postorino
Pruitt, Ekes & Geary, S.C.
RFP Commercial, Inc.
Rivermoor Golf, LLC
Gregory & Janet Ruidl
Mary Stephany Trimmier
Robin Vos
Van Wanggaard
Pamela L. Zenner-Richards

CONTRACT ORGANIZATIONS, PUBLIC INVESTORS AND PARTNERS

City of Racine
City of Burlington
Racine County
Racine County Workforce
Solutions
Village of Caledonia
Village of Mount Pleasant
Village of Sturtevant
Village of Union Grove
Town of Norway

Town of Raymond
Town of Yorkville
Burlington Area Chamber of
Commerce
Racine Area Manufacturers
and Commerce (RAMAC)
Union Grove Chamber of
Commerce
Waterford Area Chamber of
Commerce
Downtown Racine Corporation

BUSINESS LENDING PARTNERS ADVISORY COMMITTEE

Dave Albrecht
Community State Bank

Barb Bakshis
Fox River State Bank

Steve Donovan
U.S. Bank

Brian Gold
Citizens Bank

John Kis
Tri City National Bank

Michael Krause
Southport Bank

Heather Lux
Wisconsin Women's Business Initiative Corporation

Paul McBride
RFP Commercial

James McPhaul
UW-Parkside Small Business Development Center

Mary Perry
Wisconsin Economic Development Corporation

Kim Plache
Wisconsin Housing and Economic Development Authority

Rick Vojtisek
CliftonLarsonAllen, LLP

Kate Walker
Gateway Technical College

Russ Weyers
Southport Bank

ECONOMIC DEVELOPMENT PLAN LEAD PARTNERS

Julie Anderson
Racine County Public Works and Development Services

David Blank
Real Racine

James McPhaul
UW-Parkside Small Business Development Center

Hope Otto
Racine County Workforce Solutions

Jenny Trick
Racine County Economic Development Corporation

LOAN COMMITTEE

Daniel Brenton
Wintrust Commercial Banking at Town Bank

Janet Henseler
Accounting & Business Services, Inc.

James McPhaul
UW-Parkside Small Business Development Center

Jeff Molinski
CNH Industrial Capital

Scott Lapidus
Bank of America Merrill Lynch

Robert Pieroni
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Left to right – **Row 1** – Denise Hegland, Julie Anderson, Jeannie Hefty. **Row 2** - Amanda Falvey, Russell Clark, Melvin Klinkner, Jonathan Delagrave, Michael McNeil, Lisa Just, Tom Mahoney. **Row 3** – Sam Acker, James McPhaul, Deborah Davidson, Bob Bradley, John Hewitt, Jeff Molinski, Greg Barron, John Crimmings, John Dickert. Not pictured – Mike Aimone, Laura Bishop, Susan Boland, Eric Gallien, Scott Huedepohl, Steve Jansen, Ian Lang, Mark Lewis, Terry McMahon, Loretta Olson, Elaine Sutton Ekes.

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Left to right – Laura Million, Lynn Beauchesne, Jordan Brown, Rachana Kothari, Travis Richardson, Janell Topczewski, Thomas Van Gent, Jenny Trick, Nick Johnson, Pam Zenner-Richards, Christine Henning, Carolyn Engel, Brandy Hickey, Katie Kasprzak, Nhi Malinowski.